



SEPTEMBER 2017

NEW VACANCY

TRUMAN MARKETS: SALES & DEVELOPMENT

The Old Truman Brewery is looking to recruit a new member to our markets' Sales team. The successful candidate will work towards generating new business, assist in the on-boarding of clients and develop new event led platforms and revenue streams for our vibrant and eclectic markets.

Duties include:

- Pro-actively seeking new business
- Nurturing existing relationships with clients
- Fielding enquiries from potential new business
- Developing and implementing new trading platforms
- Researching and cataloguing evolving trends and subcultures
- Shadowing (initially) our existing sales/admin/operations staff to garner a greater understanding of the site and how our markets are run
- Assisting where necessary in all aspects of the running of our markets

Applicant is required to have:

- Proven track record in sales and new business development
- Excellent telephone manner + communication skills
- Assertive, confident, courteous and a personable character is vital
- Capacity to work effectively both within a team and independently
- Proficient computer skills including knowledge of Microsoft Office – Outlook, Excel and Word
- Bright, friendly, self-starter with excellent numeracy and attention to detail
- Capacity to work effectively and independently

This role is full-time (min 45 hours): Monday to Friday (Sat and/or Sun occasionally) with a 3 month trial period.

If you're interested please email your CV and cover letter to ray@trumanbrewery.com
or hand a copy into the Events office.